

# Youth Unemployment and Employment Legislation Protection

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# Introduction

- ▶ Youth unemployment is a concern in many countries
- ▶ In general young workers
  - ▶ find jobs at least as fast as prime age workers
  - ▶ but their job separations are much more frequent
- ▶ Young workers are exposed to higher risk of unemployment than prime age workers in large part because the job separation rate declines with age (Shimer, 1999)

# Introduction

- ▶ Explanations for the high job separation rate of young workers
  - ▶ Decline in job separation rate with tenure (i.e. firm specific experience) (Mincer and Jovanovic, 1982).
  - ▶ Lower accumulated non-firm specific experience of young workers may also contribute to the instability of their jobs
  - ▶ Job protection: last in, first out, spread of temporary jobs

# Introduction

- ▶ The aim of our paper is to provide a framework useful to evaluate the impact of employment protection legislation on youth unemployment.
  - ▶ we build and estimate a search and matching model that
    - ▶ reproduces the negative relation between job separation and tenure
    - ▶ identifies the red-tape layoff costs
  - ▶ The model is estimated for the labor market of unskilled workers in France over the period 2003-2012

# Outline

1. Institutional background and identification of layoff costs
2. The model
3. The estimation
4. Counterfactual analysis

# Institutional background

- ▶ In France, job protection becomes really stringent after two years of tenure:
  - ▶ After two years of tenure, the employers have to pay at least six months' salary to the employees in case of unfair dismissal on a permanent job
  - ▶ Before this threshold, no minimum amount is required. In practice, the severance is much lower: about 2 months's salary on average

# Institutional background

- ▶ To avoid the cost of breach of permanent contracts, employers make an extensive use of temporary contracts:
  - ▶ In principle, temporary contracts may be used in special circumstances only:
    - ▶ to replace an employee who is absent
    - ▶ to cover changes in business activity
    - ▶ for seasonal work
  - ▶ Nevertheless, about 96% of hires are on temporary contracts
  - ▶ Employers use this strategy to avoid permanent contracts

# Institutional background

- ▶ However, this strategy becomes unprofitable to the employer when the tenure of the employee goes beyond two years
  - ▶ the employee whose temporary contract is not renewed can always go to court to ask a requalification of his temporary contract into a permanent contract
  - ▶ If the request of the employee is successful, the job separation induced by the non renewal of the temporary contract is interpreted as a layoff by the court
    - ▶ → a severance of least six months' salary if the tenure is beyond two years
    - ▶ Before this threshold, the severance is about 2 months  $\simeq$  the legal severance due at the end of a non renewed temporary contract, which equals 10% of all the wages paid to the employee

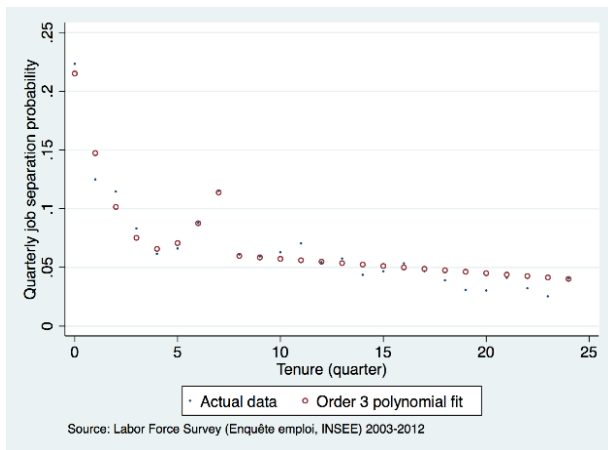


# Institutional background

- ▶ Accordingly, after the two-year threshold, the employee has strong incentives to go to court if job separation is due to the termination of a temporary or permanent contract
- ▶ This context induces a strong potential increase in red-tape dismissal costs at the two-year threshold.

# Institutional background

## Job separation rates and job tenure



# The model

- ▶ Model which reproduces the job separation tenure profile displayed on the previous figure
- ▶ Job search and matching model in which productivity is driven by a Brownian motion (Jovanovic 1979, Prat, 2010)
  - ▶ Why Brownian motion?
    - ▶ w.r.t. Mortensen and Pissarides (1994): good fit to the data (productivity, job separation rates, wage distribution, Prat, 2006, 2010)
    - ▶ w.r.t. models of learning match quality (Jovanovic, 1979, Moscarini, 2005), more parsimonious: less parameters to estimate (given the parametric assumptions)

# The model

- ▶ Overlapping generations model in continuous time where people born and die at rate  $\chi$
- ▶ 2 goods: output (numéraire), labor, sole production factor
- ▶ Individuals are risk neutral and discount the future at rate  $r$
- ▶ They are either employed or unemployed.
- ▶ Unemployed individuals sample job offers at exogenous rate  $\lambda$

# The model

## Jobs

- ▶ Jobs produce  $x$  units of output per unit of time
- ▶ Output  $x$  starts at value  $x_0 \sim H$ , and follows a geometric Brownian motion defined by the stochastic differential equation

$$\frac{dx}{x} = \mu dt + \sigma dz$$

- ▶  $\mu$  : drift;  $\sigma^2$ : variance;  $dz$ : standard normal random variable of zero mean and unit variance  
( $dz = \varepsilon_t \sqrt{dt}$ ,  $\varepsilon_t \rightsquigarrow N(0, 1)$ )
- ▶ Starting from  $x_0$  at  $t = 0$

$$\mathbb{E}(x_t) = x_0 e^{\mu t}; V(x_t) = x_0^2 e^{2\mu t} (e^{\sigma^2 t} - 1)$$

- ▶ Jobs are also forced out of business when hit by random shocks which arrive at the Poisson rate  $\delta$

# The model

## Employment protection legislation

- ▶ Starting jobs are not covered by job protection, they can be destroyed at zero (red-tape) cost
  - ▶ trial period
  - ▶ temporary jobs at termination date
- ▶ They have to be transformed into protected jobs at tenure  $T$
- ▶ At the instant when the job has to be transformed, it can be decided
  - ▶ either to destroy the non protected job at zero cost
  - ▶ or to continue and keep the job that becomes protected
- ▶ Protected jobs are destroyed at (red-tape) cost  $F$

# The model

## Surplus of protected jobs

- ▶ When a job is destroyed,
  - ▶ the worker becomes unemployed; intertemporal expected utility  $U$
  - ▶ the employer gets an expected value equal to zero, once the layoff costs have been paid
- ▶ Let us denote by
  - ▶  $J(x)$  the discounted profits of a protected job with current output  $x$
  - ▶  $W(x)$  the discounted gains of the worker on that job
- ▶ The surplus of a protected job, destroyed at cost  $F$ , is

$$S(x) = J(x) + F + W(x) - U$$

# The model

## Protected jobs

- ▶ The surplus of a protected job with current output  $x$ , solves

$$(r + \delta)S(x) = x - r(U - F) + \frac{\mathbb{E}[dS(x)]}{dt} \quad (1)$$

where  $r = \rho + \chi$  and  $\mathbb{E}$  stands for the expectation operator.

- ▶ Efficient job destruction implies that jobs are destroyed when their surplus becomes negative
- ▶ This implies that protected jobs are destroyed when their output  $x$  falls below the reservation value denoted by  $R$ , which satisfies  $S(R) = 0$ .
- ▶ The values of  $R$  and of the surplus  $S(x)$  are computed using this condition, the differential equation (1) and the smooth-pasting condition  $\lim_{x \rightarrow R} \partial S(x) / \partial R = 0$ .



# The model

## Protected jobs

- ▶ We get (see Prat, 2010):

$$S(x) = \frac{x}{r + \delta - \mu} - \frac{r(U - F)}{r + \delta} - \left[ \frac{R}{r + \delta - \mu} - \frac{r(U - F)}{r + \delta} \right] \left( \frac{x}{R} \right)^\alpha$$

$\alpha$  : negative root of

$$\frac{\sigma^2}{2} \alpha^2 + \left( \mu - \frac{\sigma^2}{2} \right) \alpha - (r + \delta) = 0.$$

- ▶ The smooth-pasting condition implies:

$$R = \frac{\alpha}{\alpha - 1} \left( \frac{r + \delta - \mu}{r + \delta} \right) r(U - F) > 0$$

- ▶ The reservation output decreases with the firing costs

# The model

## Non protected jobs

- ▶ Non protected jobs
  - ▶ are destroyed at zero costs
  - ▶ at tenure  $T$ , non protected jobs have to be either transformed into protected jobs, or destroyed
- ▶ At date  $T$ , it is optimal to keep a job only if

$$J(x) + W(x) - U > 0$$

which is equivalent to  $S(x) > F$

# The model

## Non protected jobs

- ▶ Thus, the surplus of non protected jobs with current output  $x$ , denoted by  $S_n(x)$ , solves

$$(r + \delta) S_n(x, t) = x - rU + \frac{\mathbb{E}[dS_n(x, t)]}{dt} \text{ for } t < T \quad (2)$$

with the boundary conditions:

$$\begin{aligned} S_n(R_n(t), t) &= 0 \text{ and } \lim_{x \rightarrow R_n(t)} \frac{\partial S_n(x, t)}{\partial x} = 0 && \text{for } t < T \\ S_n(x, T) &= \max[S(x) - F, 0] && \text{for } t = T \end{aligned}$$

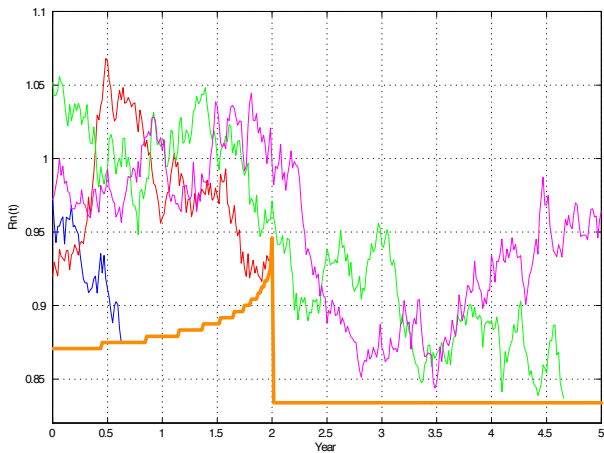
# The model

## Non protected jobs

- ▶ The reservation value for the transformation of non protected jobs into protected jobs,  $R_T$ , is strictly bigger than the reservation value,  $R$ , below which protected jobs are destroyed.
- ▶ The reservation value for the transformation of non protected jobs into protected jobs,  $R_T$ , increases with the firing cost  $F$ .
- ▶ The difference  $R_T - R$  increases with the firing cost  $F$ .
- ▶ The job separation rate  $\phi(t)$ 
  - ▶ Drops at the transformation date:  
$$\lim_{t \rightarrow T^-} \phi(t) > \lim_{t \rightarrow T^+} \phi(t)$$
  - ▶ The size of the drop at the transformation date increases with the dismissal cost.

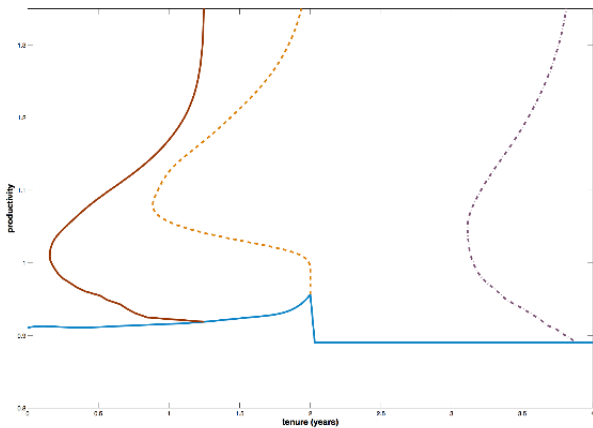
# The model

## Reservations output



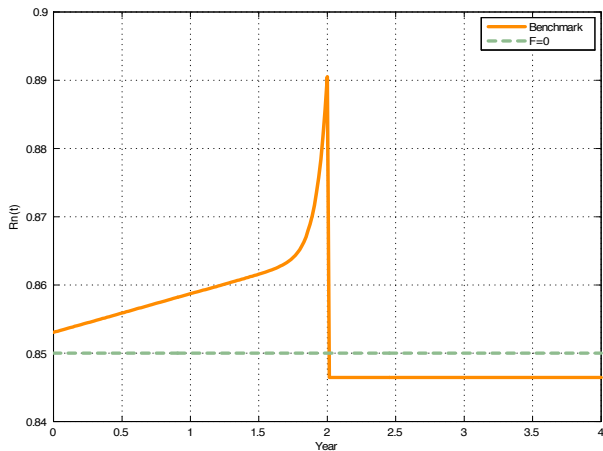
# The model

Probability density function and tenure on protected and non protected jobs



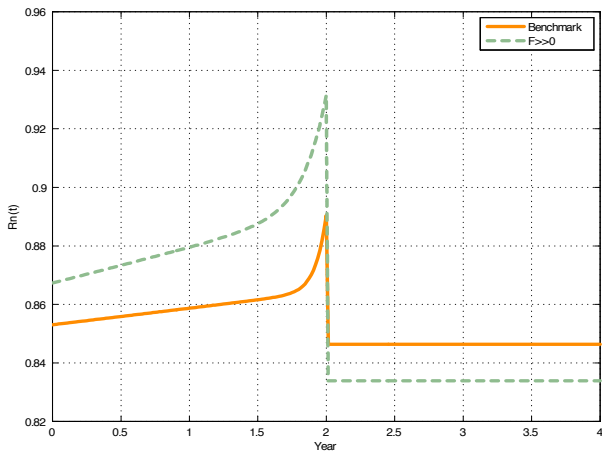
# The model

The impact of increases in firing costs on reservation output



# The model

The impact of increases in firing costs on reservation output





# The model

## Unemployment

- ▶ Unemployment rate as a function of age obeys a *Volterra integro-differential* equation

$$\frac{du(a)}{da} = \int_0^a \lambda u(s) \phi(a-s) ds - (\lambda + \chi)u(a)$$

- ▶  $(\lambda + \chi)u(a)$  : Flow *out* of the unemployment pool, i.e., mass of workers of age  $a$  (time since labor market entry) who find a job or die
- ▶  $\int_0^a \lambda u(s) \phi(a-s) ds$  : Flow *in* the unemployment pool, i.e., mass of workers of age  $a$  who lose their job. Why?
  - ▶  $\lambda u(s)$  : Mass of workers who found a job at age  $s$
  - ▶  $\phi(a-s)$  : Probability that they lose that job at age  $a$ , implying that they reached seniority  $a-s$

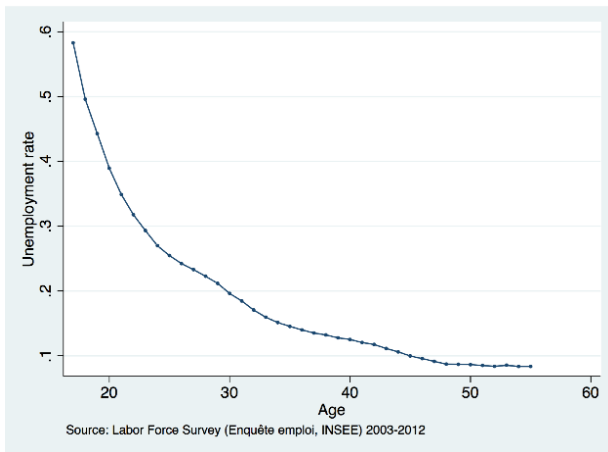
# Estimation

## Data

- ▶ French Labor Force Survey over the period 2003-2012
  - ▶ Rotative panel
  - ▶ Quarterly data: every individual is interviewed during 6 consecutive quarters
- ▶ Focused on unskilled workers, who have not completed their high school degree and who have no vocational qualification

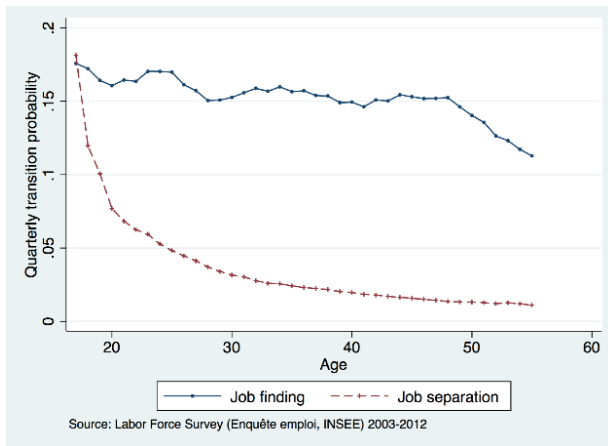
# Estimation

Data: The relationship between unemployment and age



# Estimation

Data: The relationship between labor market transitions and age



# Estimation

The relationship between labor market transitions and age

- ▶ The model has 10 parameters:
  - ▶ the interest rate  $r$ ,
  - ▶ the death rate  $\chi$
  - ▶ the job finding rate  $\lambda$
  - ▶ the exogenous job separation rate  $\delta$
  - ▶ the drift  $\mu$  and the variance  $\sigma^2$  of the Brownian motion
  - ▶ the intertemporal utility of unemployed workers  $U$
  - ▶ the firing cost  $F$
  - ▶ the mean and the standard deviation of the distribution of the initial productivity  $\rightarrow$  Mean normalized to 1, variance  $\gamma^2$  estimated

# Estimation

## First step parameters

Par.	Value	Interpretation	Moment
$r$	0.0125	Discount rate	Standard
$\mu$	0.01	Drift Brownian motion	
$\chi$	0	Death rate	Death rate
$\lambda$	0.165	Job finding rate	Unemp. duration
$\delta$	0.007	Exogenous job sep. rate	Job sep rate for long tenure

# Estimation

- ▶ Four parameters to estimate:  $U, F, \sigma, \gamma$
- ▶  $\phi(t|U, F, \sigma, \gamma)$  : value, predicted by the model, of the job separation rate as function of tenure conditional on these four parameters when the values of the other parameters are set as described above
- ▶ The estimated values of,  $U, F, \sigma, \gamma$  minimize the sum of squared distances

$$\min_{\{U, F, \sigma, \gamma\}} \sum_{t=1}^{30} [\phi(t|U, F, \sigma, \gamma) - \hat{\phi}_t]^2$$

where  $\hat{\phi}_t$  stands for the empirical job separation rate at tenure  $t$ .

# Estimation

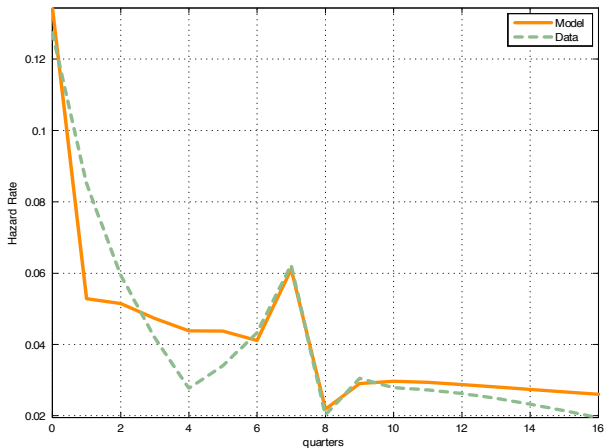
## Other parameters

Par.	Value	Interpretation
$\sigma$	0.14	Stand dev of the Brownian motion
$\gamma$	0.16	Stand dev of the Log Normal distribution
$rU$	1.25	Instantaneous value of unemployment
$F$	0.13	Firing costs



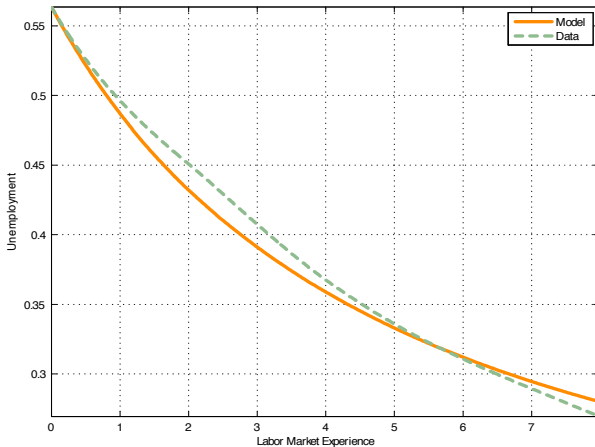
# Estimation

Fit of the model: quarterly job separation probability and job tenure



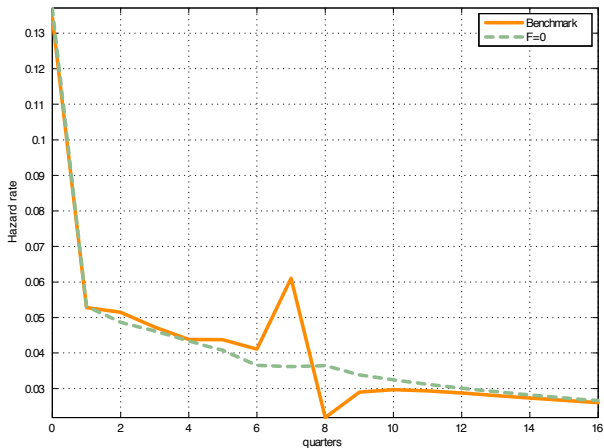
# Estimation

Fit of the model: unemployment rate and labor market experience



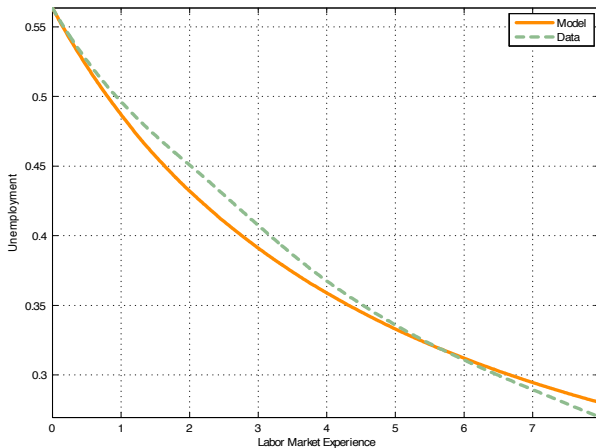
# Counterfactuals

Impact of firing costs on quarterly job separation rates as a function of tenure



# Counterfactuals

## Impact of firing costs on unemployment



# Conclusion

- ▶ Still much to do...
  - ▶ Production
  - ▶ Job creation effects
  - ▶ Look at other countries
- ▶ Not the sole factor
  - ▶ minimum wage
  - ▶ interactions between the minimum wage and job protection